The future of fleet

Safer by design

How government organisations can use safety insight, data and technology to prepare for what comes next.



Elroi Levi
Vice President, Sales
Custom Fleet

Move the world
through intelligent mobility



Fleet decisions shape more than vehicles

Why this conversation matters



People

People need to work and travel safely

Services

Vehicles help essential services reach communities

Insight

Better information helps teams identify risk earlier

Outcomes

Safer fleet decisions support better public outcomes

Safer fleet decisions support better public outcomes

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From compliance to prevention

The shift from meeting standards to reducing harm

Compliance

- Policies
- Training
- Controls set the baseline



Insight

- Bring information together
- Identify patterns and risks
- Focus on what matters



Prevention

- Act earlier
- Support better decisions
- Reduce avoidable harm



Safer outcomes

- Safer people
- More reliable services
- Better public outcomes



Technology can highlight risk. People and culture drive change.

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Better questions from better information

The shift is from searching for information to asking better questions of the information we already have.

- Where are risks emerging?
- What patterns are repeating?
- What needs attention first?

Better questions lead to earlier action.

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From information to intelligence

Connected information creates better decisions

Vehicles and journeys

Driver behaviour

Telematics and cameras

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Connected fleet intelligence

Operational context

Safety and incidents

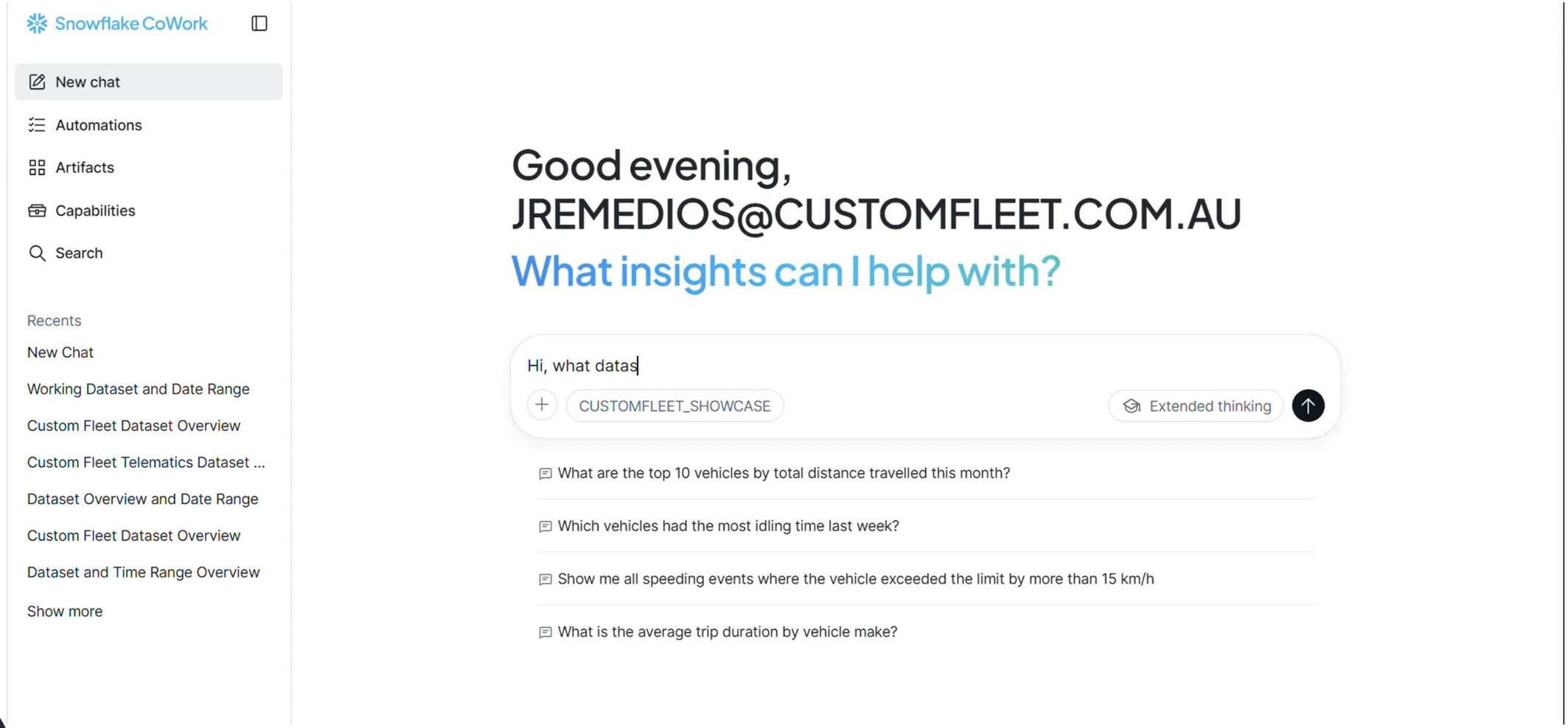
Connect information. Identify patterns. Prioritise action.

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A more connected model for fleet

One view across vehicles, drivers, journeys and operations



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The future of mobility is already taking shape

What is changing and what it means for fleet safety

- Electrification
- Connected vehicles
- Driver assistance
- Artificial intelligence
- Autonomous mobility



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Preparing early helps organisations manage change safely.

Where Custom Fleet can help

Connecting fleet capability, technology and experience

Fleet expertise
Practical capability across the fleet lifecycle

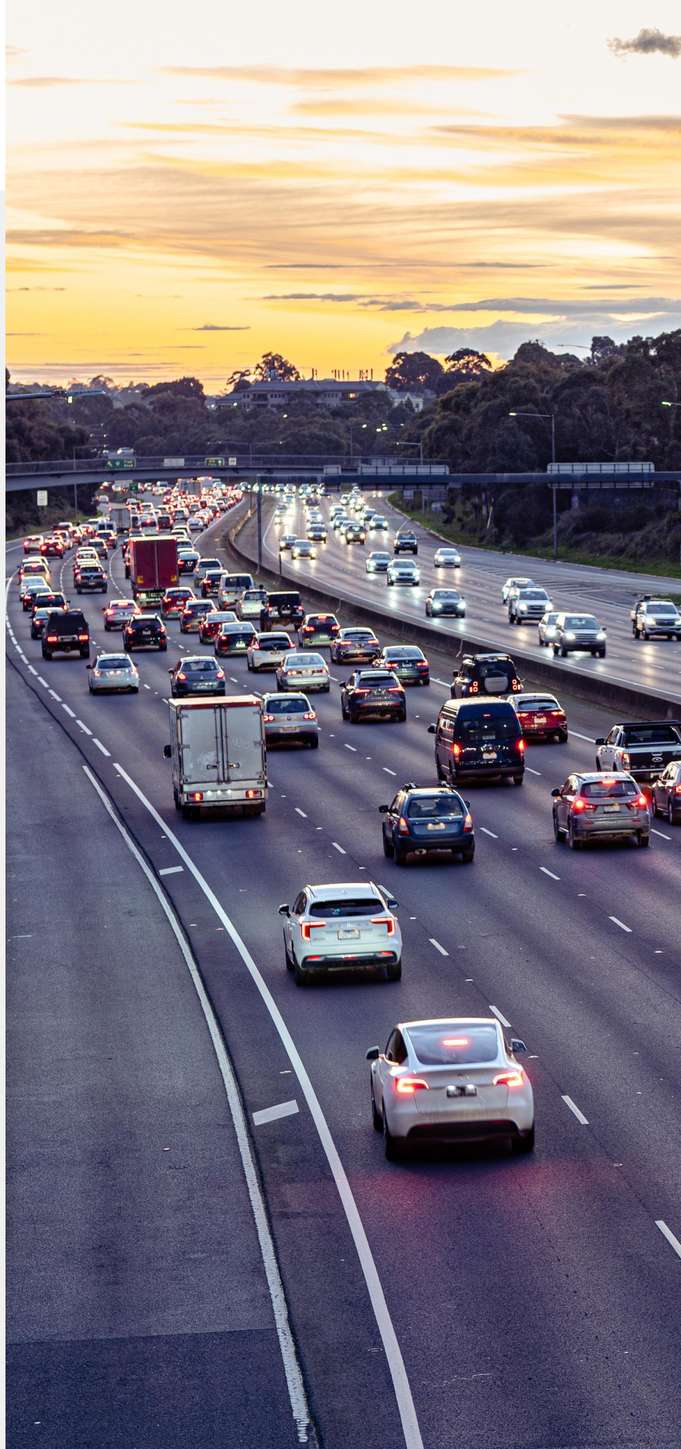
Government experience
A clear understanding of public-sector complexity and accountability

Data and technology
Turning information into insight and action

Global innovation
Bringing future capability into local markets responsibly

Custom Fleet connects the ecosystem to turn insight into impact.

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A customer perspective

From driver health and safety to connected fleet insight



Lance McGhie

Principal Advisor, Workplace Development
Civil Aviation Authority New Zealand

- More than 20 years' experience across fleet strategy, compliance, safety and decarbonisation
- Previously led driver health and safety initiatives at Oranga Tamariki
- Helping evolve fleet safety through connected insight, telematics and camera technology

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Start with one measurable opportunity

Practical change starts with a clear focus.

#1 **Identify one preventable risk**
Focus on an area that matters

#2 **Connect the right people**
Bring the relevant teams into the conversation

#3 **Use the information you already have**
Look for patterns that support earlier action

#4 **Prepare people for change**
Support drivers and leaders as technology evolves

#5 **Measure what improves**
Track the outcome and build from what works

Small, measurable action creates the confidence to go further.

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The future of fleet
Safer by design

The organisations that connect technology, data and human judgement will be best placed to prevent harm.

Thank you

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